





**Size:** 207,595 km<sup>2</sup>

Population: 9.23 million

**Currency:** Belarus rouble (BYR)

**Real GDP growth:** -0.90% (2020), 2.30% (2021), -4.70%

(2022), 3.00% (2023), 2.00 (2024f)

GDP per capita (EUR): 7,161

Source: Raiffeisen RESEARCH, as of January 2024

## **Priorbank JSC**

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# **International Desk**

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# Raiffeisen in **Belarus**



Balance sheet total: € 2,446 million

Market position of Priorbank: No. 9 by loans

Number of employees: 1,610

(as of December 2023)

Established in 1989, Priorbank has been a subsidiary of RBI since 2003. It is one of the largest local private banks and one of the country's leading financial institutions in terms of efficiency and profitability. As a universal bank, it services corporate customers, small and medium-sized enterprises as well as private individuals.

Priorbank offers its customers a wide range of financial services, most of them electronically. The bank is a leader in innovation amongst local banks, continually introducing new products and services. Priorbank has a number of subsidiaries, e.g. Raiffeisen Leasing JLLC, one of the country's largest leasing companies, and insurance company PriorLife JLLC.

# > Shareholder structure:

Raiffeisen Bank International: 87,7 % Other: 12,3 %

# Product and service range

# **Payments/Account Services**

- > (Domestic and International) Payments
- > Electronic Banking
- > Cash Pooling
- > Card Processing (Debit/Credit Cards)
- > Card Acquiring
- > Payroll

#### **Asset Management**

> Deposits

#### Financing

- > Overdrafts
- > Working Capital Finance
- > Term Loans
- > Project Finance
- > Real Estate Finance

#### Financing and Management of Receivables

- > Factoring
- > Reverse Factoring

#### **Export Finance**

- ➤ Documentary Business (L/Gs, L/Cs, Documentary Collections)
- > Export/Import Finance
- > Export Finance covered by ECAs

#### Leasing

- > Movables
- > Immovables

#### **Investment Banking**

- > Debt Capital Markets
- > Equity Capital Markets
- > Mergers & Acquisitions
- > Loan Syndications

## **Capital Markets/Treasury**

- > FX (spot, forward)
- > Money Market