



Raiffeisen Bank International: Third Quarter Report 2016

- Consolidated profit EUR 394 mn
- CET1 ratio further improved (12.6% transitional, 12.3% fully loaded as of 30 September 2016)
- Net interest margin stabilizing
- Substantial reduction in risk costs, especially in retail
- NPLs significantly reduced; NPL ratio improving and coverage ratio stable
- Resolution passed in principle to merge RZB and RBI
- Raiffeisen Leasing Polska: Sales agreement signed with PKO Leasing resulting in approx. 33 basis points increase in CET1 ratio (fully loaded) at closing
- Exclusive negotiations with Polish Alior Bank regarding the sale of Raiffeisen Polbank

| Income Statement in EUR mn | 1-9/2016 | 1-9/2015 | Q3/2016 | Q2/2016 |
|--|----------|----------------|-------------|-------------|
| Net interest income | 2,187 | 2,495 | <i>7</i> 32 | <i>7</i> 38 |
| Net provisioning for impairment losses | (503) | (795) | (100) | (297) |
| Net interest income after provisioning | 1,684 | 1 <i>,7</i> 00 | 632 | 440 |
| Net fee and commission income | 1,097 | 1,129 | 378 | 372 |
| Net trading income | 136 | (12) | 52 | 56 |
| General administrative expenses | (2,100) | (2,101) | (687) | (694) |
| Other results | (122) | (56) | (103) | 33 |
| Profit/loss before tax | 746 | <i>7</i> 08 | 296 | 221 |
| Profit/loss after tax | 480 | 516 | 212 | 130 |
| Consolidated profit/loss | 394 | 461 | 184 | 96 |

| Balance Sheet | 30/09/16 | 31/12/15 | |
|----------------------------------|----------|-----------------|--|
| in EUR mn | | | |
| Equity | 9,022 | 8,501 | |
| Total assets | 113,838 | 114,42 <i>7</i> | |
| NPL ratio | 10.2% | 11.9% | |
| NPL coverage ratio | 72.0% | <i>7</i> 1.3% | |
| Risk-weighted assets (total RWA) | 62,078 | 63,272 | |

| Ratios | 30/09/16 | 31/12/15 |
|---|----------------|----------|
| Common equity tier 1 ratio (fully loaded) | 12.3% | 11.5% |
| Common equity tier 1 ratio (transitional) | 12.6% | 12.1% |
| Total capital ratio (fully loaded) | 17.6% | 16.8% |
| Total capital ratio (transitional) | 1 <i>7</i> .8% | 17.4% |





| Ratios | 1-9/2016 | 1-9/2015 | Q3/2016 | Q2/2016 |
|-----------------------------------|----------|----------|---------|---------|
| Net interest margin | 2.76% | 2.99% | 2.77% | 2.80% |
| Return on equity before tax | 11.7% | 11.4% | 13.8% | 10.7% |
| Consolidated return on equity | 6.6% | 7.9% | 9.2% | 4.8% |
| Cost/income ratio | 60.5% | 57.4% | 57.9% | 58.9% |
| Earnings per share in EUR | 1.35 | 1.58 | 0.63 | 0.33 |
| Resources | 30/09/16 | 31/12/15 | | |
| Employees (full-time equivalents) | 50,526 | 51,492 | | |
| Business outlets | 2,590 | 2,705 | | |

The outlook remains unchanged.

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