CZECH REPUBLIC

Size: 79,000 km²
Population: 10.5 million
Currency: Czech Crown (CZK)
Real GDP growth: 5.4 % (2015), 2.5 % (2016), 4.6 % (2017), 3.5% (2018e), 3.2% (2019f)
GDP per capita (EUR at PPP): 28,393

Source: Raiffeisen RESEARCH, as of June 2018

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Raiffeisen in Czech Republic

Balance sheet total: € 16.13 billion
Market position of Tatra banka: No. 5 by total assets
Number of employees: 3,325
(as of December 2017)

Raiffeisenbank a.s. provides a wide range of banking services to private and corporate customers. The bank has been operating on the Czech market since 1993 and is firmly established on the domestic market. It services clients through around 132 branch offices and client centres as well as specialised mortgage centres and private and corporate advisors. Raiffeisenbank’s wide range of awards confirms the outstanding quality of the services it offers. One distinction that stands out is the repeated success in the Hospodářské noviny awards where Raiffeisenbank managed as first and still only bank to win in both main categories in the same year. As part of these prestigious awards, it was awarded as Most Client-Friendly Bank of the Year for the third time in a row in 2017, which has never been accomplished by any other bank.

Besides its business activities, Raiffeisenbank is also involved in a number of community investment activities related to education, charity and culture. Social responsibility is an integral part of the bank’s corporate culture and strategy and reflects the longstanding tradition of the Raiffeisen brand. A prime example is the bank’s partnership with Dobrý anděl (Good Angel).

Shareholder structure:
Raiffeisen CEE Region Holding GmbH 75%
RB Prag Beteiligungs GmbH 25%

Product and service range

Asset Management
- Deposits, Funds (Bonds, Equity, Multi Asset,…)

Financing and Management of Receivables
- Factoring
- Asset Based Finance
- Reverse Factoring
- Leasing
- Movable
- Imovable
- Car Fleet Management

Cash Management
- Domestic and International Payments
- E-banking
- Cash Pooling
- Card Acquiring

Export Finance
- Letters of Guarantees
- Letters of Credit
- Trade Finance with ECAs

Treasury
- Interest Rate Hedging
- FX Spot
- FX Forward

Financing
- Project Finance
- Real Estate Finance
- Working Capital Finance
- Term Loans in Local and Foreign Currency

Capital Markets
- DCM
- ECM

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